



VOL. XX, Issue 7

October/November 2018

Editor: Terri Kathman

**FROM THE BOARD OF DIRECTORS**

**By: Sandy Keir, President**

Labor Day has come and gone and, while we're still waiting for a break in the heat, we've started welcoming our friends back from the North. Hopefully, everybody had a great summer and is looking forward to a busy winter here in Sarasota. There are quite a few things going on at Pinestone and I want to make sure that everybody knows when and where they can participate.

There will be a Town Hall meeting on Thursday, October 11, at 7 pm in the Clubhouse to hear a presentation on the proposed security system and new callbox at the gate. The presentation will be hosted by the Board and Shannon Longsdon from RSS, who will be on hand to answer questions. Everyone is welcome to attend and, if you can't be there, please send your questions to the Board of Directors at 4255 Players Place, Sarasota, FL 34238 so they can be read at the meeting.

The 2019 Pinestone budget will be discussed at the October 9 Board workshop and voted on at the regularly scheduled Board meeting on October 16. If you have any questions about funding for next year or any comments to share with the Board,

please plan to attend the workshop. The Board will also hear a presentation on whether Pinestone should change from paper ballots to electronic voting for future elections.

The Board will discuss at its November 13 workshop whether or not to place questions on the Annual Meeting ballot that will prohibit smoking in the limited common areas (lanais, assigned parking spots and front porches) and/or in the units (all current smokers would be grandfathered). All owners who want to listen to the discussion should plan to attend the workshop or share their thoughts with a Board member prior to the meeting.

Finally, if you're thinking of running for one of the four open seats on the Board in January and want to find out more about what's required, plan to join some of the current Board members at my home on Friday, November 9, at 7 pm. We'd love to see some of our new owners get involved!

**FOR AFTER BUSINESS HOURS  
EMERGENCIES ONLY  
Call 941-684-3581**

<b>President:</b>	<b>Sandy Keir</b>
<b>Vice President:</b>	<b>Bob Packee</b>
<b>Secretary:</b>	<b>Sue Wager</b>
<b>Treasurer:</b>	<b>Suellen Coito</b>
<b>Board Member:</b>	<b>Paul Bourassa</b>
<b>Board Member:</b>	<b>Gary Engelgau</b>
<b>Board Member:</b>	<b>Rocco Longo</b>

**MANAGEMENT OFFICE: (941) 925-1813**  
Monday through Friday  
7:30 a.m. - 12:30 p.m.  
1:30 p.m. – 4:00 p.m.

*Community Association Manager: Debbie Fulton*  
*Maintenance: Kevin Thomas*

*Manager’s Corner, Debbie Fulton, CAM,  
CMCA, AMS, PCAM*

**Happy Autumn !!**

If you have not already updated the email address for the office, please be sure to make the change to pinestonemgr@gmail.com. Emails to me @pcmfla.com will not be received.

In that same vein, if you are emailing Board Members about Association business, please use the email addresses below. That way, the Association will be able to preserve the emails if they are needed in the future.

pinestonepresident@gmail.com	Sandy Keir, President
pinestonevp@gmail.com	Bob Packee, VP
pinestonetreasurer@gmail.com	Suellen Coito, Treasurer
pinestonesecretary1@gmail.com	Sue Wager, Secretary
pinestonedirector1@gmail.com	Gary Engelgau, Director
pinestonedirector2@gmail.com	Paul Bourassa, Director
pinestonedirector3@gmail.com	Rocco Longo, Director

As mentioned briefly in the last Patter, we have changed the management company handling the accounting services for Pinestone. This does not affect you as an owner since payments will still be made with the coupon books you have. If you were mailing your payments to the Osprey Avenue address (the old management company address), please contact me ASAP and I will give you the correct address.

If you have water/mold issues in your unit, the Association recommends that you contact Accutech. Accutech has developed a disaster recovery plan for Pinestone, knows the community well, and has done a thorough job in the past, so we recommend their services. You can reach them at 941-378-0700.

Defender Fire has completed replacing fire sprinkler heads in all 26 buildings, and has started installing heads in the enclosed lanais. They are also making needed repairs to the system outside at the ends of the buildings.

If you have not called or emailed me about paint for the repairs in your unit, please let me know if you have the paint, will provide it when you return or will paint yourself.

Please remember to use a towel on the pool furniture so that suntan oil doesn’t turn the straps black. Thank you!!!

**Please welcome new owners:**

Mohammad & Marylou Farakish in 1714

**Also welcome full time renters:**

Jared & Dovon Sedam in Unit 428 and  
Kanstantsin Siutsou & Yulia Sivtsova in Unit 622



## Town Hall Meeting on October 11 at 7:00 pm

The Board encourages all unit owners who have questions about the new security technology to send them to Pinestone Board of Directors, 4255 Players Place, Sarasota, FL 34238 or drop them in the Board's box in the library and they will be read and answered at the Town Hall meeting. Those owners who want to listen to the Town Hall meeting can call (515) 604-9835 and enter access code #464014 and those owners who aren't able to participate will be able to read the meeting minutes posted on the Pinestone website after the meeting.

Please put the Town Hall meeting on your calendars and plan to participate in the discussion

### **Editorial Comment by Terri Kathman, Editor**

Well, the temperatures are beginning to drop and I had to turn on the furnace yesterday so it must mean it is time to head south to the beautiful weather of Sarasota. It has been a very enjoyable 6 months up here in Illinois taking in the grandkids baseball and soccer games and visiting with our northern friends and family. I even got some new shoes so I can "Map My Walk" and try out my new knees walking 1 or 2 miles a day.....some days! I'm looking forward to trying out the many wonderful places to walk around Pinestone. There were some low points too, losing loved ones which reminded me that we need to get all our things in order and enjoy life to the fullest. We are so fortunate to live in such a beautiful place as Pinestone where we can soak up the sunshine, reconnect with old friends and make new ones while taking part in the many activities that are offered to keep us young at heart. Look forward to seeing you soon.

## SOCIAL COMMITTEE

Hope everyone had a great summer.

Welcome back to those that are just arriving and safe travels to you that are still coming.

I want to give a special thank you to Sandy McManus for hosting the Lunch Bunch the last several years. She is retiring from that position and Colleen Consolati and Terry Green have agreed to co-chair the event. It will start up in January. Thanks to you all.

Terri & Bob Rung will host the Friday Night Socials the first two weeks in October and Sandy and Jack McManus will host the last two. Bring a dish and what you want to drink. Come at 5:30 and enjoy an evening of getting re-acquainted with your neighbors.

Put November 17<sup>th</sup> on your calendar for our "Awesome Breakfast" at 10:00 in the clubhouse, hosted by Betty Angotti and Carol Wambold. Sign up sheet will be in the library two weeks prior.

The holidays are approaching and our annual Christmas Party will be December 8<sup>th</sup>, hosted by Barb Dorner and Ruth Robenalt. More information to follow.

The next Social Committee Meeting will be November 7<sup>th</sup> at 10:00 AM in the clubhouse. All are welcome and encouraged to attend.

Donna Adams, Chairman 317-443-0361

### **SUNSHINE LADY INFORMATION**



Our Sunshine Lady, Liz Collister, is the one who sends cards to those Pinestone residents who are ill, hospitalized, have a special anniversary (25<sup>th</sup>, 50<sup>th</sup>), or to the family of those who have passed away. Just contact Liz at 941-925-0579 or [bubbalizzy@aol.com](mailto:bubbalizzy@aol.com) if you know someone who could use a little sunshine.

## SAVE THE DATE!

**2018 Vaccination Clinic at Pinestone  
Tuesday, October 23  
10:00 – 11:00 am in the Card Room**



### BACK BY POPULAR DEMAND

Sarasota Health Care Services, Inc. will be at the Pinestone Clubhouse to administer Flu and Pneumonia vaccine for those who wish to participate.

If you have received your shot at this clinic in the last few years, your paperwork will already be completed. Be sure to bring your Medicare card. There will be blank forms for new attendees.

If you have other primary insurance, bring your card and Sarasota Health Care Services will bill them. It is your responsibility to know if your carrier will pay for the flu shot.

**Mark your calendar and come join us.**

#### Advertisement Information:

Business and Personal ads must be approved by the Editor for content and delivered to the Association Office or emailed to the Editor (tmkathman1@gmail.com) prior to the issue deadline date. The Patter is an official publication of the Board of Directors and, as so, retains the right to correct, shorten, change or refuse any advertisement submitted for publication. Photos cannot be accepted. We are not responsible for errors.

Business ads up to ¼ page – Rate \$25.00 per issue  
Personal ads, limited to 25 words – Rate \$5.00 per issue

*Come One, Come All  
to the first event of the Season*



*Awesome Breakfast*



**Saturday, November 17th  
at 10:00**

It will be a potluck with everyone bringing breakfast casseroles, pastries or fruit for everyone to enjoy.

*Look for the sign-up sheet in the library near the beginning of November*

#### Things to Do in Retirement

Is being retired - and sitting around the house all day - beginning to drive you crazy? As a public service, we offer the following suggestions to help brighten things up a bit.

1. At lunch time, sit in your parked car with sunglasses on, point a hair dryer at passing cars, and watch them slow down!
2. Skip down the street rather than walk, and see how many looks you get.
3. With a serious face, order a Diet Water whenever you go out to eat.
4. Sing along at the opera.
5. When the money comes out of the ATM, start screaming "I Won! I Won!"
6. When leaving the zoo, start running toward the parking lot yelling, "Run for your lives! They're loose!"
7. Tell your adult children over dinner, "Due to the economy, we are going to have to let one of you go..."

The next Patter will be published in December. The deadline for that issue will be November 23rd. Information can be sent to Terri Kathman at (tmkathman1@gmail.com)

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**\*Call Brian McGreevy for details**

  
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## **6 QUESTIONS TO ASK BEFORE YOU LIST**

### **1) How many Pinestone condominiums have you actually sold?**

Don't be misled; some agents quote total company sales, not just their sales. This is misleading, and is not a good indicator of agent success.

**Brian McGreevy has SOLD MORE Pinestone Condominiums than ANY OTHER AGENT. Nobody compares: he has OVER 87 PINESTONE SALES to his credit.**

### **2) Is my agent MY REPRESENTATIVE or simply transactional?**

(\* according to Florida law - transaction agents may not represent the seller)

Brian is certified in Seller Representation and is one of the few agents who offers TRUE SELLER REPRESENTATION.

### **3) Who will be taking the photos for my listing?**

Brian uses ONLY highly qualified, professional real estate photographers.

### **4) Will my listing include an EXTENSIVE virtual tour?**

Most agents provide Pinestone listings with a 5 photo virtual tour. In getting buyers to view your property, the importance of online virtual tours should not be underestimated. Brian provides not one, but two professional virtual tours. The first features at least 25 photos. The second, more extensive tour features not less than 50 photos, which includes the local area.

### **5) What commission will I be paying?**

Brian offers a **LOW 4% FULL SERVICE** variable commission rate!\*

### **6) What certifications and special training do you have?**

Brian McGreevy is not just an agent, he is a BROKER, has a Master Certification in Negotiation, is certified in Seller Representation, is certified in real estate sales for the needs of Seniors, has a Graduate Realtor Institute certification. In addition, Brian serves on the Board of Directors for the Realtor® Association of Sarasota and Manatee.



**Michael Saunders & Company.**  
LICENSED REAL ESTATE BROKER

## **ROBERT REPORTS**

**Your 2018 Pinestone Real Estate Update**  
16 Sales ~ Average Sale Price: \$207,050  
High Price: \$251,500 Low Price: \$168,000

*Considering selling? List with the top company  
for sales in Pinestone:*

*Michael Saunders, and the Leading Agent:  
Robert Agnello*

## **ROBERT REPORTS**

**It's a Good Time to Sell**  
Inventory is low – the market activity has improved.  
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