



**VOL. XIX, Issue 3**

**March 2017**

**Editor: Terri Kathman**

**FROM THE BOARD OF DIRECTORS**

**By: Darrell Salyers, President**

It's March already! And many pieces of our lives in Pinestone are occurring daily. We had very constructive meetings in February and I'm sharing with you some of our progress from the Board's point of view.

We filled one of 2 open board positions. Congratulations and thank you to Gary Engelgau of the Documents Committee for volunteering and having been appointed. We will continue to scout for another volunteer to fill the last open position. If you are considering volunteering, please come forward.

The monthly coffee with Debbie Fulton continues and we urge you to come the 3<sup>rd</sup> Wednesday of the month for coffee and sweets and good conversation from various guest speakers. As a reminder, we'll add this monthly event to the one-call to remind everyone. Any ideas you have for topics to discuss, please call Debbie so she can add to talking points.

February's coffee was all about the pool changes that are coming this year, and it was an informative meeting. More on plans for upgrades and resurfacing the pool itself will be coming in the near future from the committees working on them.

As always, any maintenance and/or physical improvements you feel are needed at Pinestone, please use the work order forms found in the Library. Happy March!!!!

<b>President:</b>	<b>Darrell Salyers</b>
<b>Vice President:</b>	<b>Dave Kathman</b>
<b>Secretary:</b>	<b>David Yamin</b>
<b>Treasurer:</b>	<b>Sandy Keir</b>
<b>Board Member:</b>	<b>Larry Giorgio</b>
<b>Board Member:</b>	<b>Gary Engelgau</b>
<b>Board Member:</b>	

**MANAGEMENT OFFICE: (941) 925-1813**

Monday through Friday

7:30 a.m. - 12:30 p.m.

1:30 p.m. – 4:00 p.m.

***Community Association Manager: Debbie Fulton***

***Maintenance: Kevin Thomas***

**For after business hours (emergencies only) call  
Progressive Community Management  
941-921-5393  
and you will be directed to the after hour  
answering service.**

***Manager's Corner, Debbie Fulton, CAM,  
CMCA, AMS, PCAM***

## **Happy March !!**

There is still one opening on the Board of Directors. If you would be interested in serving on the Board, please let me know. The hope is to fill the last position by the March meeting. Thanks to Gary Engelgau for volunteering to fill the one year term.

Breakfast with Debbie was held on February 15<sup>th</sup>. The guest speakers were Tim and Rob Sanger from Galaxy Pool. They explained the upcoming resurface of the pool as well as the information on the possible re-engineering of the pool equipment. The next one will be on Wednesday, March 15<sup>th</sup>. The signup sheet will be in the library on March 1<sup>st</sup>. Sandy Keir and I will outline the financial status/information for Pinestone.

### **Items of Interest:**

- In the near future there will be a letter sent whereby you can request a copy of the 2016 Audit when it is completed. In that same mailing will be information to be returned if you would like your information in the updated Directory. When you receive the paperwork, please return the contact information page **ASAP**. On that same form is a place for you to sign to share your email with Pinestone for information purposes as well as any general mailings.
- I am again requesting owner information sheets. I am still in need of 155 of you to

turn them in. Please get them completed and into the office as soon as possible.

- The pressure washing and painting has begun. Buildings 1 and 25 have been completed. Building 5 is on the end of the job with the doors, stairs, landings and lanais being completed the week of February 20<sup>th</sup>, weather permitting. Building 6 will begin pressure washing on the 27<sup>th</sup> of February and from there they will move to buildings 9 and finishing with building 19.

### **RECYCLING: Please note that recycling must be done per the county regulations.**

- ***Please do NOT put BULK items out unless you have a prior authorization from the Office to do so. If you do have approval they cannot be put out prior to late Tuesday afternoon or early Wednesday mornings.***
- Paint, propane, florescent bulbs and such are NOT items that are picked up by Waste Management, either bulk or trash. These items must be taken to the hazardous waste dump at 8750 Bee Ridge Road Wednesday – Saturday between 8 – 4. If you have items like tile or mirrors, etc. you have to take them to the dump at 4000 Knights Trail Road in Nokomis Monday through Saturday from 8 – 5.
- ***PLEASE do not leave your garbage in any of the enclosed areas, please put it in the compactor***
- If you take your plastic/cans in a bag to the recycle area, please dump them in the bin and then **throw away** the plastic bag in the compactor.
- If you take your trash over and the compactor is not there, please take it back with you until the compactor is returned. ***If it's Monday the rule of thumb should be either go over very early or after 4 in the afternoon.***
- ***If you take recycle over and the bins are full, PLEASE do not leave it in the enclosed area***

***on the ground. Kevin works very hard but he is not a garbage man.***

## **PROJECTS**

The reroof of buildings 5, 7 and 25 should begin in the near future. We have also obtained a proposal for buildings 3, 8, 15, 16, 22, 23 and 24 for 2018. Both have an option to do building 10 if there are any future repairs needed.

We are also working on obtaining information and quotes for the asphalt work.

The Facilities committee is working on several items to make Pinestone look better. The foyer to the gym has been painted; they are also looking into repairs and painting of the pool fence and having FPL clean up or replace the large light poles in the community owned by them. Lastly, changing the rear security lights on the buildings to LED fixtures.

For you as owners, the patio blocks are in need of cleaning. The letters will be going out soon, but I'm sure if you look you will know if you are one that needs to have yours cleaned.

## **NOTES FROM YOUR TREASURER:**

As I mentioned last month, the Association ended 2016 with a surplus of approximately \$26,000. The Auditor is currently working on our audit and we'll have the final figures in the next month or so. When it's completed and accepted by the Board, the audit will be posted on the Pinestone website and owners will have an opportunity to request a copy.

As of January 31, 2017, the Association has \$1,239,629 in Reserves. That consists of \$474,903 in money market accounts and \$849,344 in laddered CDs. We had two CDs mature in February and \$145,000 has been reinvested for six months and \$100,000 for nine months.

At its February 17 meeting, the Board of Directors discussed several major projects that are scheduled to be done over the next year or so. Among those projects is the refurbishment of the swimming pool, a major overhaul of the pool equipment, repaving the roads, re-roofing and painting of several buildings and a proposal to replace 155 building lights. Some of these projects have been scheduled in advance and money has been set aside in our Reserves to pay for them. A couple of the projects were not anticipated and money will have to be found to pay for them.

The Finance Committee for 2017 has been named and will be meeting on Thursday, March 2 at 10:30 am to study all of these proposals and propose funding solutions to the Board at its March meeting. All unit owners are welcome to attend the meeting.

*Sandy Keir*

## **Editorial Comment by Terri Kathman, Editor**

Oh my, how time does fly! It's hard to believe it is March already and many of our friends will be heading north at the end of month. For some it will only be until we meet again in the fall or next winter, but some will not be coming back. Things change and our lives are pulled in different directions. Because of this, about eight years ago I started compiling a summer contact list as a way to keep in touch even though we may be many miles apart. People can voluntarily share their email address, summer address and phone which I then share with all those on the list. My list is now six pages long and if you would like to be included in the list you can email me your information at [tmkathman1@gmail.com](mailto:tmkathman1@gmail.com). Conversely, If you would like your name removed from the list please let me know. For the last several years I have also been sending the Pinestone Patter via email. I will be bringing the list to the Friday Night Social for the next several weeks where you could also sign up.

On another note, the beautiful winter weather we enjoy here at Sarasota and our #1 Siesta Key beach entices our friends and family to come join us especially at spring break time. I know it makes the roads and the restaurants more crowded but I do enjoy seeing the families especially the little ones laughing and playing around the neighborhood and the pool and it gives me a taste of my own family whom I haven't seen for a while. So enjoy the hectic pace we may be experiencing over the next month and soak up the love that goes along with it.

### **PLANT AND BEAUTIFICATION COMMITTEE**

West Bay has taken over the landscaping and irrigation at Pinestone during February so the Committee would ask residents to give the crews time to familiarize themselves with the requirements of the grounds and common areas. Please use the white order forms ( to be found in the library) if you have any concerns or observations that require attention. These forms go to the crew chief or are presented to the Committee for discussion at their monthly meeting.

Replacement shrubs, palms and standard hibiscus are due to be planted in March. Due to the increased cost of all plants and palms the Committee cannot complete the planting planned for 2017. Therefore some buildings will have to be scheduled for plants in 2018.

The Committee recognizes that there are areas to the rear of Buildings where grass struggles to grow due to lack of light from shading by the outer hedging. We are consulting with West Bay and looking at options to try and solve this problem.

The Committee is also aware of the concern shown by residents facing the lake about the Palmetto beds to the rear of the Buildings. These beds are expensive to trim \$900 a day. We would like to dig them up and replace with grass. This project is on our 5 year plan but special funding and approval from the Board is needed.

A thank you to Betty Angotti and her team of volunteers, Kenny Angotti, Veronica Malcom, Ann Quilici, Christa Williams and Carol Wambold for painting and renovating the chairs in the Card room.

Paul Bourassa and Kevin have also painted the entrance lobby to the bathrooms and fitness room. During February the clubhouse floor tiles and grout had a deep clean.

### **PATIOS AND CONDO ENTRANCES**

Some members of the Committee carried out a survey on the cleanliness of patios. Unfortunately 88 did not come up to the standard requirements. The Committee has posted, in the entrance lobby, some photographs that show these requirements and some examples of dirty patios. A letter will be sent to owners notifying them and giving them 30 days to clean their patio or entrance way. If you cannot or do not want to clean your patio please tell the office and arrangements will be made to clean the patio for you at a small cost.

In March a final walk round, to look at patios and entrances, will be made.

Next meeting: Thursday March 9th at 10:00 a.m.  
In the Clubhouse

Linda Dowson

### **SOCIAL COMMITTEE**

It's hard to believe we're already at the end of February. Where has the time gone? Before we know it, those of us who winter at *Pinestone* will be heading back to their northern homes. Although there have been a few cooler days, for the most part we've been lucky weather-wise this winter... far luckier than our northern friends and neighbors!

As mentioned in the previous Patter, the Social Committee is selling raffle tickets for a beautiful gift basket, generously donated by *Pinestone* resident Lillian Stevens. If you haven't bought

your “winning” ticket yet, you still have time. Tickets are \$2.00 each or 3 for \$5.00 and can be purchased at the Friday Night Socials on March 3, 10 and 17. The draw will take place at the end of season Pool Party. Tickets will not be available for purchase at the Pool Party.

The next *Thursday Night Movie* will feature “*Snowden*”, starring Joseph Gordon-Levitt on March 9<sup>th</sup>, followed by “*Manchester by the Sea*” starring Casey Affleck and Michelle Williams on March 23<sup>rd</sup>.

On Tuesday, March 14<sup>th</sup>, be sure to join us for the “*Lunch Bunch*” which will be held at *Le Petit Café* in Venice starting at 12:00 Noon. This restaurant is “a French gourmet café dedicated to providing an unparalleled casual dining experience with old-world charm, flair and intimacy.” The menu, directions and sign-up sheet are posted in the Library so be sure to get your name on the list for this unique dining experience.

The next “*Coffee with Debbie*” will be held on Wednesday, March 15<sup>th</sup> starting at 10:00 am. *Pinestone* Treasurer and Member of the Board, Sandra Keir, will be the guest speaker and she and Debbie will outline the financial status/information for *Pinestone*. As usual, this promises to be an informal yet informative session. The sign-up sheet is posted in the Library. Coffee and goodies will be served and everyone is welcome.

On Saturday, March 18<sup>th</sup> (rain date Sunday, March 19<sup>th</sup>), Ron & Kathy Ebert and Allen & Diane Steiger will once again be hosting our annual *Pool Party*. The sign-up sheet will be posted in the Library on March 4<sup>th</sup>. Our ever-faithful cooking crew will be grilling burgers and everyone is encouraged to attend as this is our last party of the season. Don’t forget to bring a few \$\$ as there will be a 50/50 draw at the party.

We’d like to take this opportunity to, once again, express our thanks to all the volunteers who have kept our social events running smoothly this

season. Our gratitude goes out to: Bill & Jim and Lorraine & Paul for keeping us entertained (and supplied with popcorn and beverages) at the Monday Classic movies; Betty & Ken and RoseAnn & Fred for continuing the Thursday Night Movies this season; Betty & Ken for Bingo; Lorraine & Sandy for the Lunch Bunch; Terri Rung for Wednesday night Bridge and Dave Kathman for Wednesday night Poker. Their contribution of their time is invaluable and very much appreciated! And to the Friday Night Social hosts, what can we say? Without you, there would be no Friday Night Socials. Last but certainly not least, we would particularly like to thank our invaluable *Pinestone Patter Editor*, Terri Kathman. We realize there are times when this is a challenge, to say the least and this year in particular was physically challenging for Terri, as she has faithfully done her duties for the past few months with the use of only one arm! Terri, we appreciate you and are thankful for your tremendous contribution to our social atmosphere here at *Pinestone*. Thanks so much everyone for all you do!

The Social Committee has already started planning for next season and we are grateful to those who have already stepped up to organize our parties for next year. We are always looking for keen people with good ideas for parties or even if you just want to help, please don’t be shy. Remember that, for the most part, *Pinestone* is run by volunteers and, the more help we have, the better! If you’d like to contribute in some way, please don’t hesitate to contact either H el ene (941-487-7538) or Donna (941-927-5711). We welcome any ideas and whatever assistance you can provide.

H el ene Fee and Donna Adams  
*Co-Chairs, Pinestone Social Committee*

The next meeting of the Social Committee will be held in the Card Room on Wednesday, March 1st at 10:00 am. Feel free to join us. Everyone is always welcome!

**CLASSIC  
MONDAY NIGHT  
MOVIES**



**THE FINAL FOUR!**

Each Monday night, Pinestone audiences continue to enjoy terrific classic films in the Pinestone clubhouse theater, hosted and moderated by Bill Muzzillo, and ably assisted by the Bourassas (Lorraine and Paul), and Jim Tamblyn at the popcorn machine.

For Mondays in March, Pinestone movie fans will be treated to the following four cinema gems, which will bring this popular activity to a rousing finale for this season. Mark your calendars:

- **March 6** – **“THE MUSIC MAN”** (1962) Here’s one of the best (and most fun) musicals ever put on film! Starring the incomparable Robert Preston and Shirley Jones, “The Music Man” was one of 1962’s biggest film hits (to say nothing of Broadway) - and now it’s on the Pinestone Theater screen for all to enjoy! Get out your trombones!
- **March 13** – **“THE MIRACLE WORKER”** (1962) ‘Tremendous’ and ‘Unforgettable’ are just two of the many adjectives used in the New York Times review of “The Miracle Worker” when it was released in 1962. Both Anne Bancroft and Patty Duke were rewarded with Oscars for their magnificent skills, which they repeated from the Broadway stage. Here is one of the most important and moving films of the ‘60s!
- **March 20** – **“THE TALENTED MR. RIPLEY”** (1999) Matt Damon, Jude Law and Gwyneth Paltrow star in one of the most thrilling, powerful and seductive dramas of the late ‘90’s. Based on the provocative novel by

Patricia Highsmith, “Ripley” will leave you thinking and talking about the ending for days!

- **March 27** – **“IN THE GOOD OLD SUMMERTIME”** (1949) There’s no better way to end this winter movie extravaganza than to see Judy Garland and Van Johnson on the big screen, in glorious Technicolor, singing such great songs as “Meet Me Tonight in Dreamland,” and “In the Good Old Summertime.” One of the top grossing films of 1949, this film has not been seen in theaters for several decades. (Be sure to look for Buster Keaton!)

Each film begins promptly at 7:00 p.m. in the clubhouse theater, and a friendly donation of \$1 (a buck) per person is requested. Popcorn, beverages and a traveling candy bowl are always on-the-house. Be sure to get there early for a good seat!

*Bill Muzzillo*

**Thursday Night Movies**

Don't forget to check the calendar because we also have movies on some Thursday nights. Just \$1.00 gets you the movie, soda and pretzels. This month’s schedule is as follows:

**March 9** - **“Snowden”**

**March 23** - **“Manchester by the Sea”**

**PINESTONE POOL PARTY**

There will be no “cannonballs” or echoes of “Marco Polo” in the pool, but a good time will be had by all! Everyone is invited to the Annual Pool Party on Saturday, March 18<sup>th</sup> (Rain date the 19<sup>th</sup>). Festivities begin at 5:30 PM. Hamburgers and hot dogs will be provided by the Social Committee. Bring your appetite, your own beverages, and a picnic-sized dish to share. Don’t forget no glass in the pool area.

Sign up will begin in the library starting on Wednesday, March 1st (no rush all will be included) and ending on Wednesday, March 15<sup>th</sup>.

Also bring a little pocket money as we will be holding a Split the Pot raffle. Someone will go home a lucky winner! SEE YOU ALL THERE!!

### Bingo

Don't forget Bingo on the 1st and 3rd Wednesday of March and April. It is always a good time with entertaining number caller, Ken Angotti, at the helm. You might even win some money! Join them on the following dates:



March 1st & 15th  
April 5th & 19th

### Bridge



Bridge is played in the card room at 6:30 pm on the 2nd & 4th Wednesdays of the month. A sign-up sheet will be posted in the library for those wishing to play. The scheduled dates are as follows:

March 8 & 22  
April 12 & 26

Please mark your calendar! All level players are welcome. For further info call:

Terri Rung @ 203-577-8703.

### Poker

Anyone who enjoys playing poker please sign up in the library and we will be playing on the second and fourth Wednesdays at 6:45 p.m.



The scheduled dates are as follows:

March 8 & 22  
April 12 & 26

Please mark your calendar and join us.

### Lunch Bunch

*Mark your calendars so you don't miss the next two editions of Lunch Bunch.*

If you love French food or crepes be sure to peruse the extensive menu in the Library. On **March 14th at Noon**, please join your neighbors at "**Le Petit Jardin Café**" located at 1500 E. Venice Ave., Venice

*Directions: Stay on the by-pass. Turn Left on E. Venice Ave. Drive 1.5 miles. Look for "Galleria" (on the left), follow driveway to the end. Plenty of parking for the Café.*



Lunch Bunch for **April** will be at **Crab and Fin** on St. Armand's Circle on Tuesday, **April 11th with an early starting time of 11:30**. Hopefully the crowds will be down a bit by then, plus there is parking out back.

*For more information and to sign up please check the library.*

### FREE JEWELRY CLEANING

Pinestone residents, Randy Ausloos and Ron Adams will be doing free jewelry cleaning on Saturday, March 11th from 10:00-11:30 a.m. in the clubhouse. Randy has ultrasonic machines that will have your jewelry and glasses sparkling clean and devoid of accumulated green gunk. So gather up your rings, bracelets, necklaces, earrings, expansion watchbands, glasses and the like and stop in.



### SUNSHINE LADY INFORMATION

The Sunshine Lady sends cards out to those Pinestone residents who are ill, hospitalized, have a special anniversary (25<sup>th</sup>, 50<sup>th</sup>), or to the family of those who have passed away. Just call our sunshine lady, Pat Sacks, at home at 941-388-7891 or on her cell at 941-320-4594 if you know someone who could use a little sunshine.



## **Pinestone Book Group**

The Pinestone Book Group met on February 23, 2017 and discussed Balzac and the Little Chinese Seamstress by Gai Sijie . Members enjoyed this book and engaged in a lively discussion of China and the Cultural Revolution. Reading books from the Sarasota Library Book Bag selections, we have discovered books we might not otherwise choose. In most cases they have been most enjoyable and have led to interesting discussions. Our next meeting is March 23 when we will discuss Olive Kitteridge by Elizabeth Strout. BYOC (Bring your own coffee) if you wish.

A very limited number of books are available, but if you would like a copy to read for the next meeting call Nancy Alger at 506-5312. (This is a new number). The last meeting for the 2017 season will be April 13.



**The Brown Bag Concerts** will continue in March at Phillippi Estate Park, 5500 S. Tamiami Trail. If you're not familiar with these concerts, they take place

at noon every Thursday during February and March and are free, though buckets for donations are passed to cover musicians traveling expenses. Bring your lunch and a lawn chair and enjoy a variety of musical genres. The concerts for March are as follows:

Mar. 2 - Jim Mazz-Music Comedy Impressions

Mar. 9 - The Jerry White Swing Band

Mar.16 - Steven Ditchfield of the Ditchfield Family Singers

Mar.23 - Sophisticated Swing Orchestra and Art Show and Sale

Mar.30 - Good Time Groove Band

## **PINESTONE AT PALMER RANCH ASSOCIATION, INC. POLICY FOR BARBEQUE GRILLS**

In accordance with the order from the Sarasota County Fire Marshal, your Board of Directors has adopted the following policy regulating the use of open flame barbeque grills.

1. Any grill, propane fuel or charcoal when there is a lighted fire condition, must be 10 feet from any and all exterior walls including any and all lanais. This eliminates the use of grills on any second floor unit.
2. Storage and use of propane on porches, balconies, breezeways, patios, lanais and common areas is prohibited with the standard propane cylinder of 20 pounds.
3. Storage of cylinders within your unit or lanai shall be limited to 2 cylinders with a maximum capacity of 2.7 pounds each (for example – a camp style hibachi) and shall not exceed SA pounds total capacity, i.e.2 cylinders at 2.7 pounds each.
4. Charcoal grills and gas grills with the permitted maximum of 5.4 pounds total capacity of propane can be used, provided they are moved out into the grass, (common area), maintaining a 10 foot distance from any exterior wall including lanais.
5. When grills are cooled they must be moved back onto the patio or lanai. They cannot be stored on the grass (common areas).
6. **Electric grills do not fall under these regulations and their use is allowed.**

Failure to comply with this policy can result in non-compliance violations and subsequent fines from the Fire Marshall and could compromise our insurance coverage.

## Do I Need Approval for any Improvements or Changes I make to my Condo?

It seems that some people were not aware that they need to get approval for certain improvements or changes that they make to their condo. Just to make sure everyone understands, before you have any of the following items changed or installed please get a copy of the Architectural Change Approval Form from the office and have it completed in a timely manner **before you contract with a vendor to do work in your home.**

Rear Personal Patios

Aluminum Screen Doors

Changing Lanais or balconies from screen to glass enclosures

Satellite Dishes

Windows

Hurricane Protection

Wood, Tile, Hardwood Floor Underlayment in Second Story Units

Air Conditioner Replacement

Personal Garden Areas-limited to rear of units

Any electrical or plumbing addition, deletion or change that may affect the outward appearance of the building



### JUST A REMINDER

Just a friendly reminder that Pinestone has its own website... visit us at [www.pinestone.org](http://www.pinestone.org) for the latest updates, announcements,

copies of the Patter and much more. Also there is a link to the Pinestone Store at Land's End through the website. There you can check out the store to find the perfect item which you can have monogrammed with the Pinestone logo.

The next Patter will be published in April. The deadline for that issue will be March 30th. Information can be sent to Terri Kathman at ([tmkathman1@gmail.com](mailto:tmkathman1@gmail.com))

### HOW SHOULD YOU DISPOSE OF BATTERIES?

Non-rechargeable batteries can be disposed of in the regular trash. However, re-chargeable batteries should be returned to the vendor where they were purchased or to the county recycling center—or perhaps a store such as Lowe's or Sears.

### Patter List of Long Term Renters

Bob & Joanne Packee	Pat Sacks
8380 Wingate Dr.	8360 Wingate Dr.
Unit 611	Unit 812
414-870-5483	941-388-7891

Rev. Susan "Sophie" Bierker  
8370 Wingate Dr.  
Unit 712  
941-922-5908

If you are a long term renter and wish to have your information published in the Patter please send a request with the information to [tmkathman1@gmail.com](mailto:tmkathman1@gmail.com).

## Chuckle for the Month

Paddy, Sean and Shamus were walking home and took a shortcut through the graveyard.

"Look here!" Called Paddy. "It's Michael O'Grady's grave. He lived to the ripe old age of 87."

"That's nothing," countered Sean. "Here's Patrick O'Toole - it says he was 95."

Then Shamus yelled from the edge of the graveyard, "Here's a fella that died when he was 145!"

"Who?!" They both exclaimed.

Shamus looked closer and replied, "Miles from Dublin."

#### Advertisement Information:

Business and Personal ads must be approved by the Editor for content and delivered to the Association Office or emailed to the Editor ([tmkathman1@gmail.com](mailto:tmkathman1@gmail.com)) prior to the issue deadline date. The Patter is an official publication of the Board of Directors and, as so, retains the right to correct, shorten, change or refuse any advertisement submitted for publication. Photos cannot be accepted. We are not responsible for errors.

Business ads up to 1/4 page – Rate \$25.00 per issue

Personal ads, limited to 25 words – Rate \$5.00 per issue

# Maid to Clean & More



- ✓ Locally owned & operated
- ✓ Highest Quality Cleaning Service
- ✓ Trained, Reliable & Friendly Staff
- ✓ Fully Insured & Bonded

**\$ 10.00 off first cleaning  
appointment**

A quote from a Pinestone resident-  
"Exceptional service at an affordable  
price!"

Call 941-922-MAID(6243)

[Sarasotamaidtoclean@gmail.com](mailto:Sarasotamaidtoclean@gmail.com)



## Handyman & Home Improvements

- Painting & drywall repair
- Basic electric & Lighting
- Basic Plumbing & toilet repairs
- Grab bars and shower doors
- General installations
- Repairs & servicing

**Licensed & Insured**

**Jerry R. Wells**

17 yr. Pinestone resident



**350 - 0184**

## ***Suzy's Cleaning***

**Your Previous Pinestone Neighbor**

28 Years' Experience – Trustworthy and  
Reliable, References

Weekly – Biweekly – Monthly  
One Time Cleaning

**Call Sue Agnello**

**For Personal Detailed Cleaning**

941-961-9632

[SueCharlonne@comcast.net](mailto:SueCharlonne@comcast.net)



**Michael Saunders & Company**  
LICENSED REAL ESTATE BROKER

**Another Pinestone Resident  
Success Story featuring Robert Agnello**

*"Robert was professional, efficient and easy to work with. He responded to any questions or concerns I had promptly, making the process much easier than I thought it would be. Best of all he sold my condo in just a few days. I highly recommend Robert if you are considering buying or selling real estate."*

*Mary Cheski*

### **ROBERT REPORTS**

**It's a Good Time to Sell  
Market Activity is Good**

Now is the Time.

CALL...

**"Your Previous Pinestone Neighbor"  
"Free Market Analysis"**

**Robert Agnello, REALTOR®**

Call your Previous Pinestone Neighbor for all your  
Real Estate Needs ~ 941.928.1328

[Robert.Agnello@comcast.net](mailto:Robert.Agnello@comcast.net)

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**CONVENIENTLY LOCATED  
IN PALMER RANCH!**

**ALL AGENTS  
ARE NOT  
THE SAME**

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**#1 Selling Agent\***

**Brian  
McGreevy**

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**Five Star Award, Six Year Winner  
Best in Client Satisfaction**

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**941.544.6763 DIRECT**  
**SarasotaReal@gmail.com**  
**www.SarasotaHomeRealty.com**

**Sarasota Home Realty  
8586 Potter Park Drive  
Sarasota, Florida 34238**

**\*Call Brian McGreevy for details**

  
**Sarasota Home Realty**

## **6 QUESTIONS TO ASK BEFORE YOU LIST**

### **1) How many Pinestone condominiums have you actually sold?**

Don't be misled; some agents quote total company sales, not just their sales. This is misleading, and is not a good indicator of agent success.

**Brian McGreevy has SOLD MORE Pinestone Condominiums than ANY OTHER AGENT. Nobody compares: he has OVER 87 PINESTONE SALES to his credit.**

### **2) Is my agent MY REPRESENTATIVE or simply transactional?**

(\* according to Florida law - transaction agents may not represent the seller)

Brian is certified in Seller Representation and is one of the few agents who offers TRUE SELLER REPRESENTATION.

### **3) Who will be taking the photos for my listing?**

Brian uses ONLY highly qualified, professional real estate photographers.

### **4) Will my listing include an EXTENSIVE virtual tour?**

Most agents provide Pinestone listings with a 5 photo virtual tour. In getting buyers to view your property, the importance of online virtual tours should not be underestimated. Brian provides not one, but two professional virtual tours. The first features at least 25 photos. The second, more extensive tour features not less than 50 photos, which includes the local area.

### **5) What commission will I be paying?**

Brian offers a **LOW 4% FULL SERVICE** variable commission rate!\*

### **6) What certifications and special training do you have?**

Brian McGreevy is not just an agent, he is a BROKER, has a Master Certification in Negotiation, is certified in Seller Representation, is certified in real estate sales for the needs of Seniors, has a Graduate Realtor Institute certification. In addition, Brian serves on the Board of Directors for the Realtor® Association of Sarasota and Manatee.