



VOL. XIX, Issue 2

February 2017

Editor: Terri Kathman

FROM THE BOARD OF DIRECTORS

By: Darrell Salyers, President

Thank you all so much for all the good comments and suggestions for improving the effectiveness of Pinestone. As you probably know by now, the new Board took office January 17, 2017. The new Board then elected officers: Darrell Salyers is President; Dave Kathman is Vice President; Sandy Keir is Treasurer; David Yamin is Secretary; Larry Giorgio is Member At Large.

There are two (2) open seats that the Board would like filled by appointment. If you are an owner at Pinestone who would be interested in filling a seat, please Contact Debbie at (941) 925-1813 or email at pinestonemgr@pcmfra.com. The Board will consider all applicants and make a decision by February 15, 2017.

The new Board hopes to provide service to the Pinestone community so that our facility continues to provide us a beautiful home, a fantastic vacation or 2nd home, and a fun place for all our families, residents, and guests. In fact, meetings have already started for the new Board!

See you at the next Board meeting, social event or even just at the pool!

President:	Darrell Salyers
Vice President:	Dave Kathman
Secretary:	David Yamin
Treasurer:	Sandy Keir
Board Member:	Larry Giorgio
Board Member:	
Board Member:	

MANAGEMENT OFFICE: (941) 925-1813

Monday through Friday
7:30 a.m. - 12:30 p.m.
1:30 p.m. – 4:00 p.m.

Community Association Manager: Debbie Fulton
Maintenance: Kevin Thomas

**For after business hours (emergencies only) call
Progressive Community Management
941-921-5393
and you will be directed to the after hour
answering service.**

Hope this February finds you all well !!

Thank you to all who attended the Annual Members meeting as well as those who sent in your proxy. A quorum was obtained in the 12th hour and the meeting business was conducted. Just a note for clarification, as I know there were some that were not happy with me the night of the meeting. A proxy is used if you will not be attending the meeting. If you attend the meeting you complete a ballot. Unfortunately if you turn in a proxy and attend the meeting, you have to complete a ballot and your proxy is voided.

All three votes passed with a landslide. If there is any surplus the Board can carry it over; in the budget year 2018 we will move \$20,000 from carports painting/pressure washing to carport roofs, both in the Neighborhood reserves; lastly the Board in emergencies can borrow from the reserve accounts.

There are still two openings on the Board of Directors. If you would be interested in serving on the Board, please let me know. The hope is to fill both positions at the February meeting.

The first Breakfast with Debbie was held on January 20th. From the feedback, everyone who attended enjoyed the session and information received from myself as well as Ed Coil from West Bay Landscape. The next one will be on Wednesday, February 15th. The signup sheet will be in the library as we get closer as well as the announcement of my next guest.

Items of Interest:

- Thanks to those of you that have turned in your owner information sheets in the last 30 days. I am still in need of 160 of you to turn them in. Please get them completed and into the office as soon as possible.

- **Item of correction.** I inverted my numbers last month for the phone number of our pest vendor, Pest Shield. The correct number is 941-342-7378. If you have issues and need interior service, they will come at no charge. You can call them directly.
- The sable and queen palms have been trimmed. The new shell path has also been completed between buildings 20 / 21.
- The pressure washing and painting has begun. First in line is building 1. We will move from there to buildings 25, 5, 6, 9 and finishing for 2017 with building 19.

RECYCLING: Please note that recycling must be done per the county regulations.

- Please do NOT put bulk items out unless you have a prior authorization from the Office to do so.
- Paint, propane, florescent bulbs and such are NOT items that are picked up by Waste Management, either bulk or trash. These items must be taken to the dump at 8750 Bee Ridge Road Wednesday – Saturday between 8 – 4
- Lastly PLEASE do not leave your garbage in any of the enclosed areas, please put it in the compactor
- If you take your plastic/ cans in a bag to the recycle area, please dump them in the bin and then **throw away** the plastic bag in the compactor.

SUNSHINE LADY INFORMATION



The Sunshine Lady sends cards out to those Pinestone residents who are ill, hospitalized, have a special anniversary (25th, 50th), or to the family of those who have passed away. Just call our sunshine lady, Pat Sacks, at home at 941-388-7891 or on her cell at 941-320-4594 if you know someone who could use a little sunshine.

PINESTONE COMMITTEES

At the last Board Meeting the following were appointed Board Liaisons of the Committees:

Documents and Rules: (to be determined)
Facilities: Dave Kathman
Finance Committee: Sandy O’Heir-Keir
Plant and Beautification: David Yamin
Social Committee: (to be determined)
Systems, Technology & Security: Larry Giorgio
(Liaisons will be appointed to other committees when new board appointments are made)

New committee sign-up sheets can be found in the library. If you would like to join one of our many committees please sign up and someone will contact you. We are always looking for new people with fresh ideas to share their time and energy.

NOTES FROM YOUR TREASURER:

The Association ended 2016 with an approximate surplus of \$26,000 and our auditor has already started working with Debbie Fulton to get the information necessary to complete our annual audit. Once the audit is complete, all Pinestone unit owners will be notified in writing and the audit will be posted to www.Pinestone.org.

Pinestone ended the year with \$1.2 million in its Reserves. That money is invested in a combination of FDIC-insured CDs and money market accounts to protect the principal and the maturities are staggered so the Association always has liquid assets available for projected or unexpected expenses. None of those CDs matured in January, but there are two CDs maturing in February and that money will be invested in CDs offering the most competitive rates of interest. Unfortunately, interest rates remain very low, despite the Federal Reserve's recent rate increase, and most short-term CDs are still paying less than 1%.

I just want to remind all owners that monthly financial reports are available in the Association

office and posted to the Pinestone website. If you attended the Pinestone Annual Meeting, you know that new officers were elected for 2017 and I'm happy to report that I will be serving as Treasurer again this year. Questions are always welcome and can be directed to either Debbie Fulton or to me.

Sandy Keir

Editorial Comment by Terri Kathman, Editor

The year has gotten off to a great start with many new faces at our Friday Night Socials and activities. The one thing I hear from all the new people is how much they like Pinestone and how friendly everyone is. That is a great testament to all of you and the atmosphere you create at our beautiful Florida neighborhood.

Speaking of new faces, we have some new people on our Board of Directors and are looking for a few more. Welcome to Darrell Salyers and Larry Giorgio who joined the Board in January. If you think you might be interested in sharing some of your time to keep Pinestone such a great place to live, put your name in the hat to be considered for one of the two openings we have on the Board.

While we are on the subject of board members, I would be remiss if I didn't thank Sue Coito, Tom Barry, Rob Hoerner and Ed Wambold for all the time and effort they put into making Pinestone the jewel that it is by serving on the Board of Directors. Pinestone is definitely a better place due to the efforts of these people.

Speaking of long-term efforts – How about that crosswalk we finally got at the entrance to Pinestone! That effort started many, many years ago and our persistence finally paid off when it was installed last month thanks to the final push by Fred Buglione.

Yes, it takes many people to make a community function as well as we do and many thanks to all

those who make it work. If you would like to make a contribution, the committee sign-up sheets are in the library. See where you would like to help to make Pinestone the best it can be.

PLANT AND BEAUTIFICATION COMMITTEE

The Committee would like to welcome David Yamin as the Board Liaison.

The Committee would like to give a BIG THANK YOU to all the volunteers who helped dismantle the holiday decorations inside and outside the Clubhouse. Volunteers also transported all the decorations back into storage. Dottie Goerke coordinated the event and Betty Angotti organized coffee and cookies for the helpers.

Pinestone will have a new Landscaping Company called West Bay starting February 13th 2017. Bright View has trimmed all of Pinestone and Big Earth have installed mulch on all common areas. Owners are responsible for mulching to the rear of their condos.

A project creating a new shell path between Buildings 20 and 21 has been completed and a new Viburnum hedge will be planted in late spring. We hope this will help provide safe access to the pool, mail box area and tennis for residents.

The hedge around the tennis court will be trimmed to a height of 8 feet in late spring after the risk of frost has passed.

For 2017 the planting of arbacola at the front of buildings, where grass is dying, will continue. We will notify residents of the dates for planting so that they can move their cars to give easier access to the landscaping crew.

We would ask all owners and residents to inform the office, using the white Request Form (available in the Library) if they see any irrigation or landscaping problems. It must be understood

that individual owners cannot direct the landscaping crews, as they only respond to their Crew Chief. He has a schedule given to him by Debbie after consultation with the Committee and issues raised by residents on the white form. Owners do not personally own shrubs or trees growing on common land at Pinestone.

PATIOS, STAIRWAYS AND ENTRANCE PATHS TO UNITS

All Pinestone residents (owners or tenants) are asked to spend a little time monthly cleaning up their patio blocks stairs and entrances to condos. Mold and mildew easily get into these blocks making them very unsightly.

Simply brush diluted household bleach onto the blocks (using all necessary protection and care). Allow time for the bleach to react then rinse off. Reapply for stubborn stains and leave over night. There will be posted in the Library photos showing the standard of cleanliness required for popcorn pavers and smooth pavers, stairs and entrances.

If you cannot or do not wish to clean the blocks yourself please notify the office.

There will be an inspection of patios, stairs and entrances by Committee Members on WEDNESDAY, FEBRUARY 1st 2017.

Next meeting will be held Thursday, February 9th 2017 in the Card Room.

Linda Dowson

Facilities Committee

The Facilities, Systems, Technology and Security Committee has decided to split into two committees to better concentrate on projects.

The two new committees are "Facilities" and "Systems, Technology and Security". Larry Giorgio will be board liaison with the Systems, Technology and Security committee.

The Facilities Committee met on January 24 and started a couple of projects. We distributed a shell layer on top of the existing one on the path from the grills to between building 16 and 17. Thanks to Tom Consolati, Ed Green, Fred Buglione and Paul Bourassa along with Kevin our maintenance person.

We also repositioned a bike rack at the end of the path so the rack is accessible from both sides.

In two weeks Paul Bourassa will also be painting the hallway between the hot tub and the exercise room. We have a large number of projects we hope to complete by early May.

We are currently without a chairman and hope to have one soon. The committee will be meeting at 9 AM in the card room on the first and third Tuesdays of each month. All are welcome to join us.

Dave Kathman, Board Liaison

SOCIAL COMMITTEE

It's hard to believe it's already February and those of us who only winter here will be heading north before we know it. Fortunately, there is still lots to enjoy here at Pinestone!

During the month of February, the Social Committee will be selling raffle tickets for a gift basket, generously donated by Pinestone resident Lillian Stevens. The basket, which has a value of \$125.00 is filled with 3 hardcover books (Harper Lee's *Go Set A Watchman*, Anthony Dorr's *All The Light We Cannot See* and Kristin Hannah's *The Nightingale*), a large Yankee Candle jar candle, an adult coloring book and pencils, etc. Tickets are \$2.00 each or 3 for \$5.00 and can be purchased at the Friday Night Socials during the month of February and on March 3, 10 and 17. The draw will take place at the end of season Pool Party. Tickets will not be available for purchase at the Pool Party.

Although there will be no Super Bowl Party this year at Pinestone, we are pleased to say the Super Bowl "Pool" will return once again this year. You'll be able to purchase squares for \$5.00 each at the Friday Night Socials on January 27th and February 3rd, until all the squares are filled in. See Dave Kathman to purchase yours! The payouts will be \$100.00 per quarter, which makes this a great opportunity. Also, please note that the Movie Theater will be open for the game as of 6:00 pm on Sunday, February 5th for those who wish to watch the game on the big screen (keep in mind that space is limited to 32).

The *Lunch Bunch* will get together on Tuesday, February 7th at 12:00 Noon at *Ristorante San Marco* in Venice. Sign-up sheet, menu and directions are posted in the Library.

The next *Thursday Night* Movie will feature "*Florence Foster Jenkins*" starring Meryl Streep and Hugh Grant on February 9th.

The next "*Coffee with Debbie*" will take place on Wednesday, February 15th, at 10:00 am. The guest speaker for that event has not been determined as yet but keep an eye out for the poster and sign-up sheet which will be put up in the Library as of February 1st. Coffee and goodies will be available and everyone is welcome!

On Saturday, February 18th, the Pinestone Krewe will be hosting a *Mardi Gras Party*. Masks are encouraged. The festivities will begin at 6:00 pm in the Clubhouse and will include dinner and dancing to the tunes of Lynn's Spins (so don't forget your dancing shoes!). Sign-up and payment (\$12.00 per person) will take place on Saturday, February 4th at 10:00 am in the Clubhouse. This promises to be a really fun evening, so don't miss out! A reminder that you can only sign yourself up, not your friends and neighbors. If you are ever concerned about not making the list, the best solution is to volunteer to help out with a party.

Anyone working on an organizing committee is automatically signed up before the sheet is posted.

For those of you who are wondering, there will unfortunately not be a *Pub Quiz* this year. We hope to bring it back in the 2017-2018 season.

On Saturday, March 18th (rain date Sunday, March 19th) Ron & Kathy Ebert and Allen & Diane Steiger will host our annual *Pool Party*. The sign-up sheet will be posted in the Library on March 4th. Our ever-faithful cooking crew will be grilling burgers and everyone is encouraged to attend as this is our last party of the season.

Our social get-togethers are successful because of our volunteers. However, they are always the same people. Thank you to them, but we need new people to step up to help continue to make Pinestone fun. Contrary to popular belief, you need not be a member of the Social Committee to host one of our events (party or Friday Night Social). We need help with the Friday Night Socials the last three weeks of March and all of April. If you are new to this, we will get some of the season vets to work with you. Please volunteer. It is actually fun!

A reminder to everyone that, with the new Board, come new Committee memberships. If you have not yet signed up for a Committee and are interested in getting involved in Pinestone's many, many social activities, we need you! Just add your name to the list of our members on the sign-up sheet on the bulletin board in the Library and come out to our meetings, held the first Wednesday of every month from November to April inclusive, at 10:00 am in the Card Room.

We know it's hard to believe but we are already thinking about next year's social schedule and we are always looking for new themes. If you have any ideas for parties that you would like to see on the 2017-2018 schedule, please don't be shy. Talk to either H el ene or Donna or anyone else on the

Social Committee, set up a committee to organize the event and let us know when you'd like to have your party. Support is always available from the Social Committee so you'll never feel like you're on your own. We're all in this together!

H el ene Fee and Donna Adams
Co-Chairs, Pinestone Social Committee

The next meeting of the Social Committee will be held in the Card Room on Wednesday, February 1st at 10:00 am. Feel free to join us. Everyone is always welcome!

CLASSIC MONDAY NIGHT MOVIES



Pinestone folks are really enjoying Monday nights in the Pinestone clubhouse theater, as the *Monday Classic Films* series continues to present cinema gems, hosted by Pinestone resident and retired film prof, Bill Muzzillo.

Each film is not only 'classic' in nature, but also restored and presented in its original format. Many have been saved from deteriorating film-rot, and have not been seen on the big screen for decades. On Monday nights, Bill offers a brief history of the film and encourages audiences to remain after the viewing for a brief Q&A session.

The Bourassas (Lorraine and Paul) and Jim Tamblyn assist each week, popping the popcorn and serving beverages. Admission, including the refreshments, is \$1.00 (a buck, four-bits). Showtime is 7:00 p.m. *sharp*, and audiences are encouraged to get to the clubhouse theater early, as saving seats is not permitted.

The film schedule for FEBRUARY, 2017 is listed below:

FEB. 6th – “**SAYONARA**” – Long out of print (and unseen on the big screen for decades), this

Marlon Brando classic, filmed in Japan and in CinemaScope, was one of the actor's most important roles. Nominated for (and winning) several Academy awards, "Sayonara" remains one of the most touching and beautiful films of 1957.

FEB. 13th – "SUDDEN FEAR" – Released in 1952, "Sudden Fear" has been missing-in-action for over 60 years! (Really!) This is Joan Crawford's Academy award performance in one of the greatest and thrilling nail-biters of all time. Thought to have been permanently lost to film-rot and neglect, this classic Film Noir has miraculously been resurrected, much to the delight of critics and film lovers. This one's a real gem!

FEB. 20th – "LOVE IS A MANY SPLENDORED THING" – Filmed in beautiful Hong Kong, this 1955 film represents the epitome of what was possible in 1955...at least on film. William Holden and Jennifer Jones star in this true story of starcrossed lovers who challenge the racial divide by falling in love. William Holden in swimming trunks? See for yourself, and hear the Academy award winning song. (They don't make 'em like this anymore!)

Bill Muzzillo

Bridge

Bridge is played in the card room at 6:30 pm on the 2nd & 4th Wednesdays of the month. A sign-up sheet will be posted in the library for those wishing to play. The scheduled dates are as follows:

- February 8 & 22
- March 8 & 22
- April 12 & 26

Please mark your calendar! All level players are welcome. For further info call:

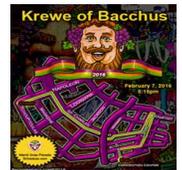
Terri Rung @ 203-577-8703.

Mardi Gras at Pinestone

February 18th at 6 pm

\$12.00 per person

What Krewe will you be?



Join us February 18th for a fun night of Mardi Gras including dinner and entertainment by Lynn's Spins. Mask for Mardi Gras or just come and be yourself. Food will be provided by the organizing committee, just bring whatever beverage you prefer.

Sign up and collection of \$12.00 will take place in the Card room on Saturday, February 4th starting at 10 am. Remember that attendance in the Clubhouse is limited to 90 people according to Fire Regulations, so sign up early and you won't be disappointed.



Poker

Anyone who enjoys playing poker please sign up in the library and we will be playing on the second and fourth Wednesdays at 6:45 p.m. The scheduled dates are as follows:

- February 8 & 22
- March 8 & 22
- April 12 & 26

Please mark your calendar and join us.

Pinestone Book Group

The Pinestone Book Group met on January 26, 2017 and discussed the books members have read and enjoyed recently. Book bag selections were reviewed and a list of books of interest to the group was compiled.

Balzac and the Little Chinese Seamstress by Gai Sijie was distributed as the first selection. The group will meet in the clubhouse on the following Thursdays at 10:30:

February 23

March 23

April 13

BYOC (Bring your own coffee) if you wish.

A very limited number of books are available. If you would like a copy to read for the next meeting call Nancy Alger at 506-5312. (This is a new number).

NINE HOLES OF GOLF ANYONE?

Any men interested in playing nine holes of weekly golf should call Eric Johnson at 203-558-5345 or send an email to jamquilt100@yahoo.com .



Although these events are not planned Pinestone outings, you will find plenty Pinestone people in attendance. They are highly recommended.



The Brown Bag Concerts will commence this year on February 2 at Phillippi Estate Park, 5500 S. Tamiami Trail. If you're not familiar with these concerts, they take place at noon every Thursday

during February and March and are free, though buckets for donations are passed to cover musicians traveling expenses. Bring your lunch and a lawn chair and enjoy a variety of musical genres. The concerts for February and March are as follows:

Feb. 2 - Easy Street with Lisa Brande and Mark Trichka (fiddle, mandolin, guitar and vocals)

Feb. 9 - Suzanne and Jim (Americana music with guitar and banjo)

Feb.16 - The Connie Dillon Band

Feb.23 - Kitt Moran with Mike Moran's Jazz Trio

Mar. 2 - Jim Mazz-Music Comedy Impressions

Mar. 9 - The Jerry White Swing Band

Mar.16 - Steven Ditchfield of the Ditchfield Family Singers

Mar.23 - Sophisticated Swing Orchestra and Art Show and Sale

Mar.30 - Good Time Groove Band

Silent Movie with Theater Organ Accompaniment

Another annual musical event is a silent movie accompanied by Clark Wilson performing on a Wurlitzer theater pipe organ. Clark is one of the finest practitioners in silent movie scoring in the world and is guaranteed to leave you laughing. The movie chosen this year is a 1925 Harold Lloyd movie called "The Freshman". It is a comedy where Harold Lamb is so excited about going to college that he has been working to earn spending money, practicing college yells, and learning a special way of introducing himself that he saw in a movie. When he arrives at Tate University he soon becomes the target of practical jokes and ridicule. With the help of his one real friend Peggy, he resolves to make every possible effort to become popular.

The performance is Sunday, February 21 at 2:30 p.m. at Grace Church, 8000 Bee Ridge. For advance tickets at \$15 each, phone Ken or Mary Alexander at 941-776-3668 or email: malex1938@tampabay.rr.com. Tickets at the door cost \$18.

In March there is a performance on the Wurlitzer by Richard Hills, also at Grace Church which comes with a high recommendation. There is no movie with this performance.

Patter List of Long Term Renters

Bob & Joanne Packee	Pat Sacks
8380 Wingate Dr.	8360 Wingate Dr.
Unit 611	Unit 812
414-870-5483	941-388-7891

Rev. Susan "Sophie" Bierker
8370 Wingate Dr.
Unit 712
941-922-5908

If you are a long term renter and wish to have your information published in the Patter please send a request with the information to tmkathman1@gmail.com.

TRASH and RECYCLING ETIQUETTE

It seems that some of us need a little refresher course in recycling and trash room etiquette. As you probably know we have two rooms in the mailbox area – one is for trash and one is for recyclables. Trash is to go in the large compactor where you open the door and throw your bags of trash and then shut the door of the compactor. In the recycle room there are large trash cans on the left where you co-mingle glass, aluminum, steel and recyclable plastic. On the right are the cans for newspapers, magazines and other paper items. In the back on the right is a container for corrugated cardboard which should be broken down using the knife on the hook on the right side of the door. Please do not put garbage in the recycle area and please do not put items that cannot be recycled in the recycle area. If you have large items to be disposed of you can call Goodwill or the Salvation Army. For medium household items you can call the office and they will give you a sticker to put on the item and schedule a pickup. We would really appreciate your cooperation in this matter.

If you are renting or letting a friend use your condo, be sure they are made aware of the trash room etiquette.

Please be aware that a camera is installed in the trash area and we will be printing and posting the pictures of those caught on camera not following the rules and they may be subject to a fine. We would really appreciate your cooperation in this matter.

The next Patter will be published in March. The deadline for that issue will be February 24th. Information can be sent to Terri Kathman at (tmkathman1@gmail.com)

Advertisement Information:

Business and Personal ads must be approved by the Editor for content and delivered to the Association Office or emailed to the Editor (tmkathman1@gmail.com) prior to the issue deadline date. The Patter is an official publication of the Board of Directors and, as so, retains the right to correct, shorten, change or refuse any advertisement submitted for publication. Photos cannot be accepted. We are not responsible for errors.

*Business ads up to ¼ page – Rate \$25.00 per issue
Personal ads, limited to 25 words – Rate \$5.00 per issue*

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Success Story featuring Robert Agnello**

“Robert exceeded all our expectations in the purchase of our condo at Pinestone (Palmer Ranch). Robert was always very professional, responsive, and minimized the stresses often encountered in real estate purchases. There were no surprises and he made our purchase stress-free. Robert has become a trusted advisor and was always there to offer guidance and assistance. Robert’s knowledge of Pinestone & Sarasota is very strong and we wouldn’t hesitate to recommend him to our friends.”

Bernie & Margaret Lee

Your 2016 Pinestone Real Estate Update

**12 Sales - Average Sale Price: \$207,625
High Price: \$231,500 Low Price \$180,000**

ROBERT REPORTS

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Jerry R. Wells

17 yr. Pinestone resident



350 - 0184

At the time I submitted this ad to the Patter, there were 14 units for sale in Pinestone.

However, do not panic or fret about the value of your own home as there are about 12 different reasons for this number of listings.

Important positive things to remember are that prices are rising, we are fully reserved, we have a superb manager and we have an excellent governing board.

Please feel free to call or send me an e-mail if you have questions regarding the real estate situation here in Pinestone. I will be glad to answer all of your questions.

Best Regards,

Bob Keir

Keller-Williams Realty

412-977-3064

bobkeir@aol.com

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**Sarasota Home Realty
8586 Potter Park Drive
Sarasota, Florida 34238**

***Call Brian McGreevy for details**


Sarasota Home Realty

6 QUESTIONS TO ASK BEFORE YOU LIST

1) How many Pinestone condominiums have you actually sold?

Don't be misled; some agents quote total company sales, not just their sales. This is misleading, and is not a good indicator of agent success.

Brian McGreevy has SOLD MORE Pinestone Condominiums than ANY OTHER AGENT. Nobody compares: he has OVER 87 PINESTONE SALES to his credit.

2) Is my agent MY REPRESENTATIVE or simply transactional?

(* according to Florida law - transaction agents may not represent the seller)

Brian is certified in Seller Representation and is one of the few agents who offers TRUE SELLER REPRESENTATION.

3) Who will be taking the photos for my listing?

Brian uses ONLY highly qualified, professional real estate photographers.

4) Will my listing include an EXTENSIVE virtual tour?

Most agents provide Pinestone listings with a 5 photo virtual tour. In getting buyers to view your property, the importance of online virtual tours should not be underestimated. Brian provides not one, but two professional virtual tours. The first features at least 25 photos. The second, more extensive tour features not less than 50 photos, which includes the local area.

5) What commission will I be paying?

Brian offers a **LOW 4% FULL SERVICE** variable commission rate!*

6) What certifications and special training do you have?

Brian McGreevy is not just an agent, he is a BROKER, has a Master Certification in Negotiation, is certified in Seller Representation, is certified in real estate sales for the needs of Seniors, has a Graduate Realtor Institute certification. In addition, Brian serves on the Board of Directors for the Realtor® Association of Sarasota and Manatee.